

Essity acquires Edgewell's feminine care business in North America

Audiocast
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Carefree.
o.b. Stayfree™
Playtex®

This presentation may contain forward-looking statements. Such statements are based on our current expectations and are subject to certain risks and uncertainties that could negatively affect our business. Please read our most recent annual report for a better understanding of these risks and uncertainties.



Every day our brands care for the
hygiene and health of a billion people
across 150 countries

Today's presenters

Ulrika Kolsrud
President and CEO



Fredrik Rystedt
EVP and CFO



The acquisition

Edgewell's feminine care business

- Net sales¹⁾: USD 261m (SEK ~2.5bn)
- Includes the **Carefree**, **Stayfree**, and **o.b.** brands in the US, Canada and Caribbean, and the global feminine care rights for the **Playtex** brand
- A production facility in Dover, Delaware
- Approx 500 employees
- Purchase price USD 340m (SEK ~3.2bn)

¹⁾ For 12 months ending June 30, 2025



Well-known feminine care brands with high potential

Liners



Carefree.

2 in US

3 in Canada

Tampons



Playtex® ob.

2 in US

3 in Canada

Pads



Carefree. Stayfree™

3 in US

3 in Canada

Source: the information has been compiled by Essity for presentation purposes based on external market sources and internal estimates

The rationale

In line with strategy to grow in high margin categories

- Acquisitive growth in Feminine Care – a high margin category where Essity has a proven recipe for success
- Supports Essity's growth ambition for TENA Incontinence Products in North America
- Expands Essity's platform in the attractive North American personal care market
- Significant synergies



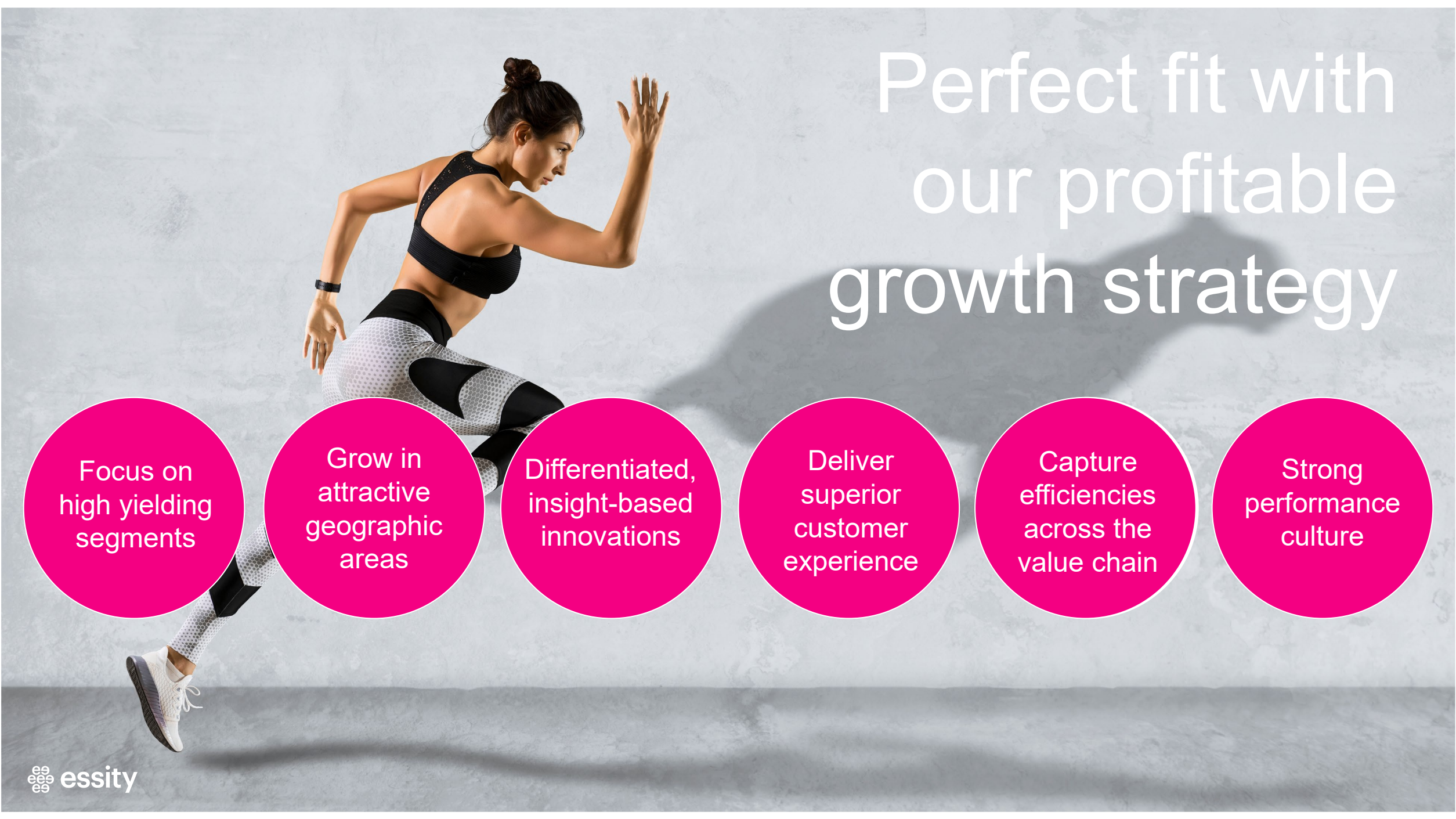
Building a strong personal care platform in the US



knix



Carefree. Stayfree. Playtex. ob.



Perfect fit with our profitable growth strategy

Focus on
high yielding
segments

Grow in
attractive
geographic
areas

Differentiated,
insight-based
innovations

Deliver
superior
customer
experience

Capture
efficiencies
across the
value chain

Strong
performance
culture

Delivering on our M&A strategy

Rationale

- Growth contribution
- Add capabilities
- Portfolio shift

M&A Priorities

Health & Medical

- Advanced wound care
- Compression therapy
- US presence

Consumer Goods

- Feminine Care
- US presence



Professional Hygiene

- Soap & sanitizer
- Wiping & cleaning
- D&E presence

We have the recipe for success in feminine care

Outperforming the market

- Innovation to deliver unbeatable protection and superior products
- Winning across product formats and price tiers
- Bold and purposeful brand building
- Go-to-market excellence
- Cost-competitive supply chain operations

An advertisement for Saba pads. It features a woman with long blonde hair, smiling, wearing a pink silk pajama top. She is holding a box of Saba 'buenas noches' pads. The box is purple and pink, with the Saba logo and product details. Two circular callouts provide growth data: a pink one for ~8% Essity Organic Sales Growth CAGR 2019-2024, and a dark blue one for ~2-3% Market Growth CAGR 2019-2024. The background is a solid pink color.

~8%
Essity Organic
Sales Growth
CAGR
2019-2024

~2-3%
Market Growth
CAGR
2019-2024

Source: the information has been compiled by Essity for presentation purposes based on external market sources and internal estimates

#1 in Australia and NZ

Acquisition of Libra – a success story

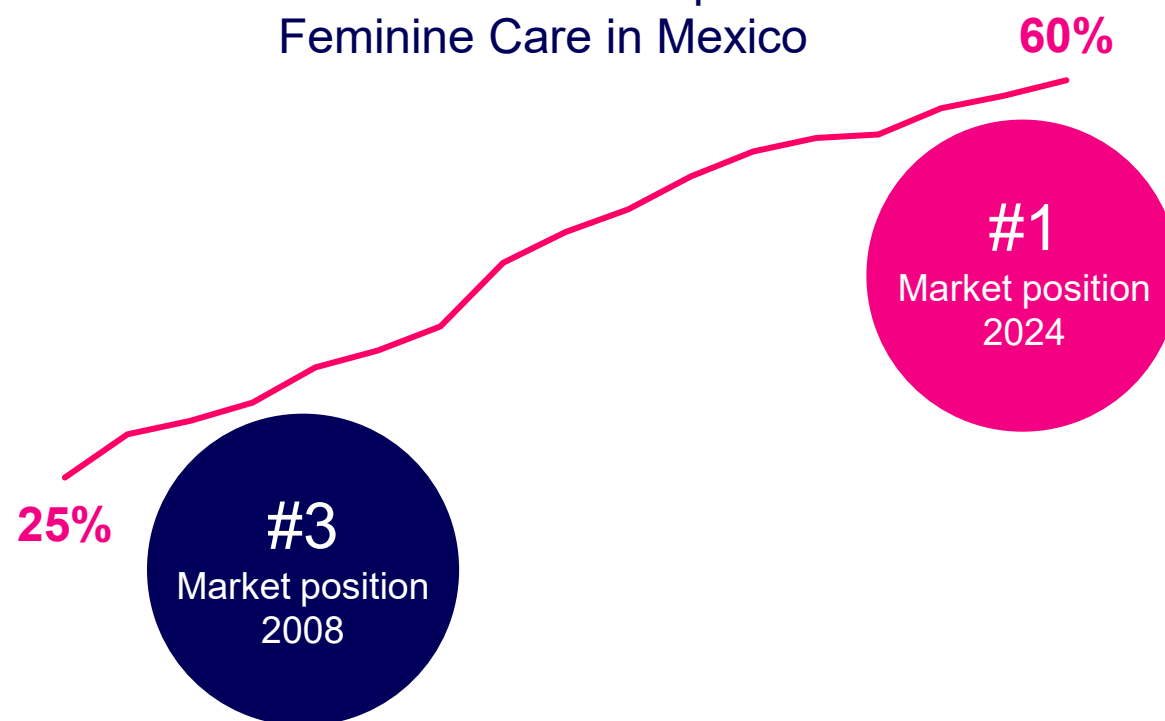


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#1 in Latin America

Acquisition of Copamex and Familia – a success story

Market share development
Feminine Care in Mexico



2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024



Strongholds in Europe



Nordics
#1



France
#2



UK
#2

Transaction overview

Transaction details

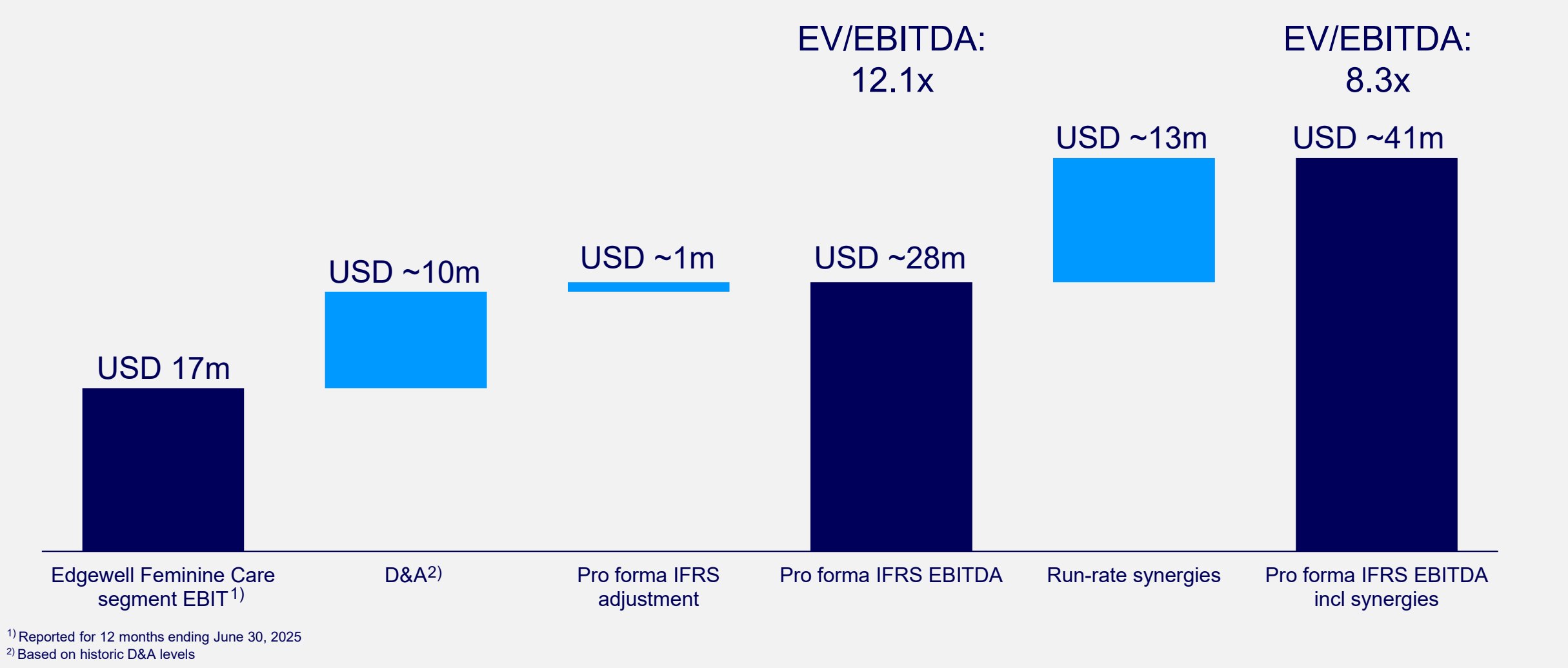
- Purchase price: USD 340m (SEK ~3.2bn) on a cash and debt free basis
- Edgewell's Feminine Care segment generated revenues of USD 261m (SEK ~2.5bn) and segment operating profit of USD 17m (SEK ~160m)¹⁾
- The completion of the transaction is subject to customary regulatory approvals and closing is anticipated in Q1 2026
- The transaction will benefit from a customary transaction services agreement ("TSA") with an up to 1-year term

Financial impact

- Represents an EBITDA multiple per June 30, 2025 of approximately 12.1x based on IFRS, and 8.3x including estimated run-rate synergies on a pro-forma basis.
- Synergies expected to be fully realized by end of year 2
- Pro forma net debt / EBITDA excl. IAC of approximately 1.28x per 30 September 2025 vs reported 1.18x
- Expected to be EPS neutral from year 1 excluding one-time costs and accretive thereafter

¹⁾ For 12 months ending on June 30, 2025

EBITDA bridge including synergies





Q&A

Summary

- ✓ Expands our presence in the US in a category where we know how to win
- ✓ High potential brands adding scale and synergies to our existing North America personal care platform
- ✓ Aligns perfectly with our value-creating strategy



