

**Rating Action: Moody's affirms Essity's Baa1/P-2 ratings; outlook stable**

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Frankfurt am Main, June 08, 2022 -- Moody's Investors Service ("Moody's") has today affirmed the Baa1 long term issuer rating and the P-2 short term issuer rating of Essity Aktiebolag (Essity). Concurrently, the rating agency has also affirmed the (P)Baa1 rating of its senior unsecured MTN programme and the Baa1 rating of various senior unsecured bonds issued under the programme. The outlook on all ratings remains stable.

"The affirmation of Essity's ratings reflects the company's strong market position and its track record of positive free cash flow generation," says Oliver Giani, Moody's lead analyst for Essity. "While profitability is currently weakened by a challenging market environment with rapid cost increases, Moody's expects that Essity will be able to strengthen profitability again by continuing innovation, cost reduction measures and by gradually passing-on input cost inflation to its customers via price increases," he added.

**RATINGS RATIONALE**

The drastic increase in cost for raw material, energy and distribution currently weighs on Essity's profitability. For 2021 Essity recorded a negative impact from these drivers of 480 basis points on its company adjusted EBITA margin. Despite of higher volumes, price increases, cost savings and positive mix effect, the company recorded a net decline of 330 basis points to an EBITA margin of 11.2% for 2021. In Q1 2022 the negative effect was even stronger, EBITA margin fell to 8.2%. The rating affirmation takes comfort from Essity's track record of solid profitability margins. Given its strong market position, Essity will be able to gradually pass-on the increased cost to its customers, albeit with some delay. In addition, cost saving measures will assist to reverse the negative margin trend. The Baa1 long term issuer rating reflects the company's large scale, with revenue of SEK129 billion for the 12 months that ended in March 2022 (around \$14.6 billion), and a broad product portfolio; its leading market positions, with well-recognised brands and a good track record of innovation; its global footprint, with the faster-growing emerging markets representing roughly one-third of its revenue; the fairly good underlying growth and the stable demand for its products; its financial policies, which are aimed at protecting its solid investment-grade rating; and Essity's track record of generating significant positive free cash flow (FCF), which it tends to use for tuck-in acquisitions and can be used to reduce leverage, if needed.

Essity's ratings are primarily constrained by its exposure to volatile input costs, pulp in particular, which can be passed through only with a significant delay; its somewhat below average profitability compared with that of most of its similarly rated peers, such as Kimberly-Clark Corporation (K-C, A2 stable) or The Procter & Gamble Company (P&G, Aa3 stable), with a Moody's-adjusted EBITA margin of 10.0% for the 12 months that ended in March 2022; and a certain degree of debt-funded M&A risk, which, however, falls within the company's commitment to maintaining a solid investment-grade rating.

**RATIONALE FOR STABLE OUTLOOK**

The stable outlook reflects Moody's expectation that Essity's strong market position will enable the company to pass-on the rising input cost to its customers and to manage cost and thus to strengthen credit metrics back into the range Moody's expects for the Baa1 rating category. In addition, credit metrics will benefit from full-year contribution of recent acquisitions.

**FACTORS THAT COULD LEAD TO AN UPGRADE OR DOWNGRADE OF THE RATINGS**

**WHAT COULD MOVE THE RATING UP**

Positive rating pressure would build up if Essity develops a track record of EBIT margins consistently above 12% throughout all of the company's business areas and retains RCF/Net Debt clearly above 25%; debt to EBITDA well below 2.5x combined with continued positive free cash flow generation applied towards debt reduction.

**WHAT COULD MOVE THE RATING DOWN**

Essity' ratings could be downgraded if its financial profile sustainably weakens as indicated by EBIT margins remaining below 9%, RCF/Net Debt below 20%, inability to reduce leverage below 3.0x debt to EBITDA, free cash flow turning negative or in case of an erosion of the company's liquidity profile.

## LIQUIDITY

We consider Essity's liquidity to be good, primarily based on our expectation that the company will continue to generate significant positive FCF over the next four to six quarters. As of the end of March 2022, the company reported around SEK5.3 billion of cash and cash equivalents, roughly one-third of those in countries with currency restrictions. In addition, the company has access to various largely undrawn credit facilities, totaling roughly SEK20 billion, consisting primarily of two syndicated facilities, each of around €1.0 billion, maturing in 2025 and 2027 respectively. The facilities are of high quality, without material adverse change clauses and other conditionality language, and have also served as backstop facilities for the company's commercial paper programme, which has been a central source of Essity's short-term funding needs. As of the end of March 2022, the company reported roughly SEK14.8 billion in short-term debt, which includes SEK8.8 billion under Essity's commercial paper program. The company's maturity profile is generally well spread, with an average maturity of around 4.6 years.

## ESG CONSIDERATIONS

The neutral to low Credit Impact Score (CIS-2) given to Essity combines moderately negative scores for environmental and social risks and a neutral to low assessment for Governance risk supported by a strong sub-score for Financial strategy & Risk Management within governance.

## PRINCIPAL METHODOLOGY

The principal methodology used in these ratings was Consumer Packaged Goods Methodology published in February 2020 and available at <https://ratings.moody.com/api/rmc-documents/66411>. Alternatively, please see the Rating Methodologies page on <https://ratings.moody.com> for a copy of this methodology.

## COMPANY PROFILE

Headquartered in Stockholm, Sweden, Essity Aktiebolag (Essity) is one of the leading global hygiene and health companies, with sales of SEK129 billion for the 12 months that ended in March 2022 (around \$14.6 billion). The company develops, produces and sells a wide range of products, including incontinence products, baby diapers, feminine care products, consumer tissue, away-from-home tissue, and products for wound care, compression therapy and orthopaedics. With a workforce of roughly 46,000 employees, Essity operates in about 150 countries worldwide under a number of well-recognised brands. Essity was formed in 2016 and spun off in June 2017 from Svenska Cellulosa Aktiebolaget (SCA). The company is listed on the Stockholm Stock Exchange, with a market capitalisation of around SEK178.5 billion as of 27 May 2022.

## REGULATORY DISCLOSURES

For further specification of Moody's key rating assumptions and sensitivity analysis, see the sections Methodology Assumptions and Sensitivity to Assumptions in the disclosure form. Moody's Rating Symbols and Definitions can be found on <https://ratings.moody.com/rating-definitions>.

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